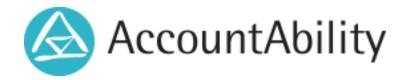


FINANCING GREEN AND SOCIAL CORPORATE PROJECTS

Discovery and preparation of Green and Social corporate projects. Sustainable financing with impact-oriented outcomes.

COMPANY PROFILE



Capabilities and expertise in materiality review, impact assessment, reporting and communications supporting customers in their transition to the sustainable business models.

MARKET OUTLOOK

ESG funds experienced growth 15% in 2020. Experts estimate growth of more than 30% till 2025 of all assets under management. 330 new ESG funds created only last year.

Green bond issuance hit \$279bn in 2020. Sustainable bonds and sustainable loans market last year increased 72% reaching \$742bil. Green and social bonds market reached \$2tr in 2020.

Both EU and UK regulators accelerated adoption of regulatory requirements. More than 60 global banks introduced financial restrictions on fossil fuels financing.

Shareholder activism is on a rise for ESG topics.

PROJECT OBJECTIVE AND MAIN TASKS

Project Objective

Identify Green and Social corporate projects and set-up sustainable financing with impact-oriented outcomes.

Main tasks

Conduct materiality review to identify appropriate projects

Run impact assessment for identified projects and establish measurable outcomes

Establish reporting and communication process

Set-up optimal project financing option

PROJECT BENEFITS

Reduced yields / interest rates for sustainable finance options

Higher credit rating

Higher ESG rating

Better compliance with existing and emerging regulatory requirements

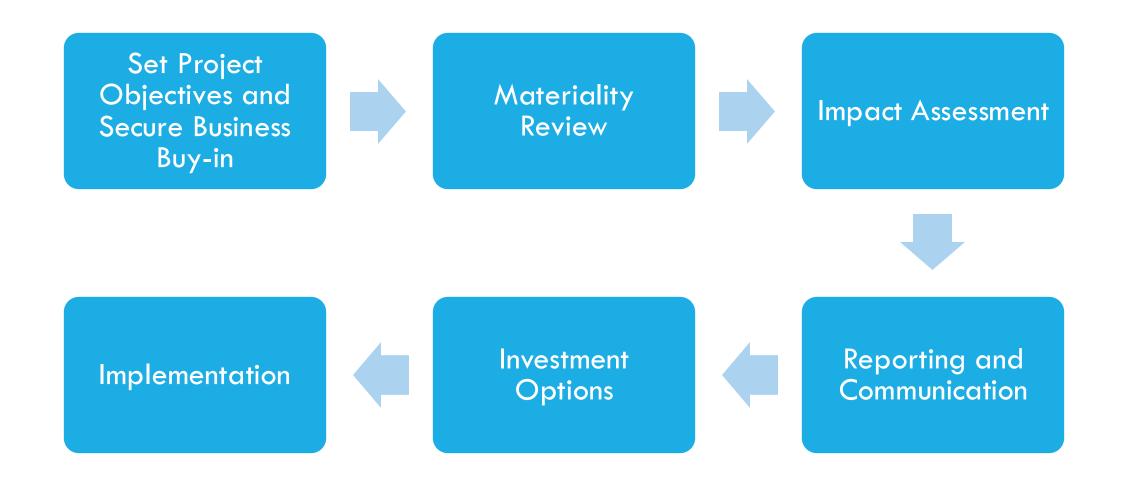
Better positioning at consumer and labour markets

Improved relationships with investors

Reduction of material risks

Sample projects include: climate risk adaptation & transition, physical risk mitigation; energy transition; social issues projects (product quality; improved labour management, etc.)

PROJECT STRUCTURE



PROJECT TIMELINE

Set Project Objective and Secure Bus. Buy (2 weeks)		Impact Assessment (1.5 months)	Reporting and Communication (3 weeks)	Investment Options (3 weeks)	Implementation (1 month)
 Documentation gathering Desk Research Stakeholders map preparation and review 	 Material factors review 1-2-1 interviews with experts Statistical analysis of economic and industry data Scenario analysis of regulatory and technology events 	 Objective setting and scoping Workshop to select final list of projects Definition of impact metrics, measures and performance scorecards 	 Definition of impact reporting (internal and external) Alignment with corporate disclosures Definition of Quality Assurance for reporting 	 Review of financing options and costs Financing options evaluation and preparations Workshop to define optimal financing solution 	 Definition of project(s) scope, high-level estimate of budget, timeline and project plan. Assisting in implementing financial option
 Final list of stakeholders Scheduled interviews Revised project plan 	 Final ESG heatmap and identified risks Short list of relevant investment projects 	 Final list of investment projects Defined list of impact metrics, measures and KPI's 	 Impact reporting framework Impact measurement and reporting process 	 One or several optimal financial solution for impact ESG projects Short list of finance providers 	 Final estimates of impact ESG project budget, timeline and plan Final impact assessment framework Final consulting project report